

Form **990-EZ**

Department of the Treasury
Internal Revenue Service

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► For organizations with gross receipts less than \$100,000 and total assets less than \$250,000 at the end of the year.

► The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-1150

2002

Open to Public Inspection

A For the 2002 calendar year, or tax year beginning 10/1, 2002, and ending 9/30, 2003

B Check if applicable

- Address change
- Name change
- Initial return
- Final return
- Amended return
- Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization CLEVELAND LESBIAN-GAY-BI-TRANS DBA CLEVELAND PRIDE INC.
 Number and street (or P O box, if mail is not delivered to street address) Room/suite
P.O. BOX 91031
 City or town, state or country, and ZIP + 4
CLEVELAND OH 44101-3031

D Employer identification number

34 1723892

E Telephone number

(216) 856-2677

F Enter 4-digit (GEN) ► N/A

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Accounting method: Cash Accrual
Other (specify) ►

I Web site: ► CLEVELANDPRIDE.ORG

H Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

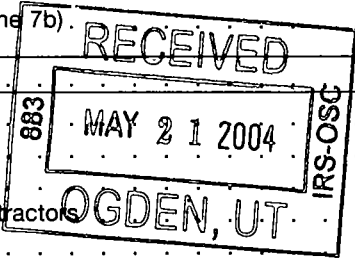
J Organization type (check only one)— 501(c) (3) (insert no) 4947(a)(1) or 527

K Check if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data. **Some states require a complete return.**

L Add lines 5b, 6b, and 7b, to line 9 to determine gross receipts, if \$100,000 or more, file Form 990 instead of Form 990-EZ. ► \$

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 36 of the instructions.)

1	Contributions, gifts, grants, and similar amounts received		1	30,155
2	Program service revenue including government fees and contracts		2	0
3	Membership dues and assessments		3	170
4	Investment income		4	32.82
5a	Gross amount from sale of assets other than inventory	5a 0	5c	0
5b	Less: cost or other basis and sales expenses	5b 0		
6	Special events and activities (attach schedule):		6c	(14,633.69)
a	Gross revenue (not including \$ <u>30,155</u> of contributions reported on line 1)	6a 44,575.42		
b	Less: direct expenses other than fundraising expenses	6b 59,209.11		
7a	Gross sales of inventory, less returns and allowances	7a 18,957.20	7c	14,576.49
b	Less: cost of goods sold	7b 4,380.71		
8	Other revenue (describe ►)		8	
9	Total revenue (add lines 1, 2, 3, 4, 5c, 6c, 7c, and 8)		9	30,300.62
10	Grants and similar amounts paid (attach schedule)		10	
11	Benefits paid to or for members		11	
12	Salaries, other compensation, and employee benefits		12	
13	Professional fees and other payments to independent contractors		13	6,500.00
14	Occupancy, rent, utilities, and maintenance		14	
15	Printing, publications, postage, and shipping		15	14,475.86
16	Other expenses (describe ► <u>OPERATIONS ETC...</u>)		16	8,085.74
17	Total expenses (add lines 10 through 16)		17	29,061.60
18	Excess or (deficit) for the year (line 9 less line 17)		18	1,239.02
19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)		19	
20	Other changes in net assets or fund balances (attach explanation)		20	
21	Net assets or fund balances at end of year (combine lines 18 through 20)		21	1,239.02



Part II Balance Sheets—If Total assets on line 25, column (B) are \$250,000 or more, file Form 990 instead of Form 990-EZ.

(See page 39 of the instructions.)

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	4,824.28	6,063.30
23 Land and buildings	0	0
24 Other assets (describe ►)	0	0
25 Total assets	4,824.28	6,063.30
26 Total liabilities (describe ►)	0	0
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	4,824.28	6,063.30

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Part III Statement of Program Service Accomplishments (See page 39 of the instructions.)		Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; optional for others.)
What is the organization's primary exempt purpose? _____		
Describe what was achieved in carrying out the organization's exempt purposes. In a clear and concise manner, describe the services provided, the number of persons benefited, or other relevant information for each program title.		
28	LESBIAN-GAY-BI PRIDE PARADE DOWNTOWN CLEVELAND WAS HELD ON 6-21-03 TO PROMOTE AWARENESS OF GLBT ISSUES (Grants \$ _____)	28a
29	A PRIDE FESTIVAL FOLLOWED THE PARADE TO SUPPORT THE COMMUNITY - EST ATTENDANCE WAS 10,000 PERSONS. (Grants \$ _____)	29a
30	OTHER PRIDE EVENTS TO PROMOTE GLBT AWARENESS SUCH AS - COMEDY SHOW, POOL TOURNAMENT, BACHELOR AUCTION, ETC... (Grants \$ _____)	30a
31	Other program services (attach schedule) (Grants \$ _____)	31a
32	Total program service expenses (add lines 28a through 31a)	32 88,267.71

SEE ATTACHED P&L STATEMENT

Part IV List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated. See page 40 of the instructions.)				
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
SEE ATTACHED				

Part V Other Information (Note the attachment requirement in General Instruction V, page 14.)		Yes	No
33	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity		<input checked="" type="checkbox"/>
34	Were any changes made to the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes.		<input checked="" type="checkbox"/>
35	If the organization had income from business activities, such as those reported on lines 2, 6, and 7 (among others), but not reported on Form 990-T, attach a statement explaining your reason for not reporting the income on Form 990-T.		
a	Did the organization have unrelated business gross income of \$1,000 or more or 6033(e) notice, reporting, and proxy tax requirements?		<input checked="" type="checkbox"/>
b	If "Yes," has it filed a tax return on Form 990-T for this year?		<input checked="" type="checkbox"/>
36	Was there a liquidation, dissolution, termination, or substantial contraction during the year? (If "Yes," attach a statement.)		<input checked="" type="checkbox"/>
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions. ▶ 37a 0		
b	Did the organization file Form 1120-POL for this year?		<input checked="" type="checkbox"/>
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still unpaid at the start of the period covered by this return?		
b	If "Yes," attach the schedule specified in the line 38 instructions and enter the amount involved. 38b		
39	501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 9 39a		
b	Gross receipts, included on line 9, for public use of club facilities 39b		
40a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ 0 ; section 4912 ▶ 0 ; section 4955 ▶ 0		
b	501(c)(3) and (4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach an explanation.		<input checked="" type="checkbox"/>
c	Amount of tax imposed on organization managers or disqualified persons during the year under 4912, 4955, and 4958 ▶		
d	Enter: Amount of tax on line 40c, above, reimbursed by the organization ▶		
41	List the states with which a copy of this return is filed. ▶ NONE		
42	The books are in care of ▶ MICHAEL DODGE, TREASURER Telephone no. ▶ (216) 856-2677 Located at ▶ 4693 MORNINGSIDE DRIVE, CLEVELAND, OH ZIP + 4 ▶ 44109		
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 43		<input type="checkbox"/>

Under penalty of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, the information is true and correct. (Signature of preparer other than officer) is based on all information of which preparer has any knowledge

5-15-04
Date

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

OMB No 1545-0047

2002

Department of the Treasury
Internal Revenue Service

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization

CLEVELAND LESBIAN-GAY-BI-TRANS.

Employer identification number

34-1723892

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
N/A				
Total number of other employees paid over \$50,000 ▶				

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms) If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
N/A		
Total number of others receiving over \$50,000 for professional services ▶		

Part III Statements About Activities (See page 2 of the instructions.)

		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		✓
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a	Sale, exchange, or leasing of property?		✓
b	Lending of money or other extension of credit?		✓
c	Furnishing of goods, services, or facilities?		✓
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?		✓
e	Transfer of any part of its income or assets?		✓
3	Does the organization make grants for scholarships, fellowships, student loans, etc.? (See Note below.)		✓
4	Do you have a section 403(b) annuity plan for your employees?		✓
Note: Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs "qualify" to receive payments.			

Part IV Reason for Non-Private Foundation Status (See pages 3 through 5 of the instructions.)

The organization is not a private foundation because it is (Please check only **ONE** applicable box.)

- 5** A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** A school Section 170(b)(1)(A)(ii) (Also complete Part V.)
- 7** A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶ _____
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A.)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 11b** A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 12** An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A.)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3).)

Provide the following information about the supported organizations (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** An organization organized and operated to test for public safety Section 509(a)(4) (See page 5 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) **Use cash method of accounting.**

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in) ▶	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28).	30,155	35,849	40,470	44,811	151,285
16 Membership fees received	170	0	0	0	170
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	49,218	21,319	11,465	15,390	97,392
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	33	209	321	396	959
19 Net income from unrelated business activities not included in line 18	0	0	0	0	0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf.	0	0	0	0	0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge.	0	0	0	0	0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	0	0	0	0	0
23 Total of lines 15 through 22.	79,576	57,377	52,256	60,597	249,806
24 Line 23 minus line 17	30,358	36,058	40,791	45,207	152,414
25 Enter 1% of line 23	304	573	523	606	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24	▶ 26a				
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1998 through 2001 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts	▶ 26b				
c Total support for section 509(a)(1) test Enter line 24, column (e)	▶ 26c				
d Add Amounts from column (e) for lines 18 _____ 19 _____	▶ 26d				
22 _____ 26b _____	▶ 26e				
e Public support (line 26c minus line 26d total)	▶ 26e				
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))	▶ 26f %				
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person" Do not file this list with your return. Enter the sum of such amounts for each year	(2001) 0 (2000) 0 (1999) 0 (1998) 0				
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year	(2001) 0 (2000) 0 (1999) 0 (1998) 0				
c Add Amounts from column (e) for lines 15 <u>151,285</u> 16 <u>170</u>	▶ 27c <u>248,847</u>				
17 <u>97,392</u> 20 <u>0</u> 21 <u>0</u>	▶ 27d <u>0</u>				
d Add Line 27a total and line 27b total	▶ 27e <u>248,847</u>				
e Public support (line 27c total minus line 27d total)	▶ 27f <u>249,806</u>				
f Total support for section 509(a)(2) test Enter amount from line 23, column (e).	▶ 27g <u>99.61</u> %				
g Public support percentage (line 27e (numerator) divided by line 27f (denominator)).	▶ 27h <u>0.39</u> %				
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)).					

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 1998 through 2001, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant Do not file this list with your return. Do not include these grants in line 15

Part V Private School Questionnaire (See page 7 of the instructions)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain. (If you need more space, attach a separate statement)		
32	Does the organization maintain the following		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions?		
	If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement)		
33	Does the organization discriminate by race in any way with respect to		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities?		
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement)		
34a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement		
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)
 (To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group Check **b** if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures

(The term "expenditures" means amounts paid or incurred)

		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38 Total lobbying expenditures (add lines 36 and 37)	38		
39 Other exempt purpose expenditures	39		
40 Total exempt purpose expenditures (add lines 38 and 39).	40		
41 Lobbying nontaxable amount Enter the amount from the following table—			
If the amount on line 40 is— The lobbying nontaxable amount is—			
Not over \$500,000 20% of the amount on line 40.	}		
Over \$500,000 but not over \$1,000,000 . . . \$100,000 plus 15% of the excess over \$500,000			
Over \$1,000,000 but not over \$1,500,000 . . \$175,000 plus 10% of the excess over \$1,000,000			
Over \$1,500,000 but not over \$17,000,000 . \$225,000 plus 5% of the excess over \$1,500,000			
Over \$17,000,000 \$1,000,000			
42 Grassroots nontaxable amount (enter 25% of line 41)	42		
43 Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43		
44 Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44		

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
 See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots nontaxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h.)

Yes	No	Amount

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Cleveland Pride, Inc.

Board of Directors:

Brian Thornton - President
Glenn Lenhart - Vice President
Michael Dodge - Treasurer
Antoinette Barnes - Secretary

Directors:

Dana Aritonovich
Michael Brown
Sue Doerfer
Mike Flickinger
Phyllis Harris
David Levy
Michael Zaverton
Keli Zehender

Coordinators:

Brynna Fish
Joan Burda

All can be reached at:

Cleveland Pride, Inc.
P.O. Box 91031
Cleveland, OH 44101
Phone 216.371.0214

Cleveland Pride Profit & Loss

October 2002 through September 2003

	Oct '02 - Sep '03	
Income		
Donations		
Committee Membership	170 00	-3
Corporate	16,750 00	-1
Day of Event	20,380 33	-6a
Individuals	7,000 00	-1
Organizations	5,210 00	-1
Small Business	1,195 00	-1
Total Donations	50,705 33	
Festival Income		
Pride's Booths		
Beer	14,512 95	
Ice	84 50	
Pop, Water & Candy	4,055 75	
Total Pride's Booths	18,653 20	
Vendors' Booths		
Canopies	520 00	
Electrical Permits	400 00	
Extra Chairs	40 00	
Extra Tables	180 00	
Fire Permits	45 00	
Food Permits	240 00	
Vendor Sites	8,510 00	
Total Vendors' Booths	9,935 00	6a
Total Festival Income	28,588 20	
Interest Earned	32 82	4
Parade Income		
Entry Fees	250 00	
Total Parade Income	250 00	6a
Pre Pride Events/Fundraising		
Bar Nights		
Events Misc.	757 00	6a
Cleveland Indians		
Comedy Night	317 50	
Margaret Cho	336 00	
Pool Tournament	867 59	
Road Rally	638 00	
Rockers Basketball	610 00	
Toga Party	90 00	
Events Misc. - Other	6 00	
Total Events Misc.	3,045 09	- 6a
Total Pre Pride Events/Fundraising	3,802 09	
Pride 2002 Income	7,330 00	
Pride 2003 Income	40 00	6a
T-Shirt Sales		
Board Shirts	276 00	
Retail	28 00	
Total T-Shirt Sales	304 00	7a
Temporary Income		
Pool Tournament	15 00	
Vendor Deposits	2,820 00	
Total Temporary Income	2,835 00	6a
Total Income	93,887 44	

#1 = 30,155

20,380.33
9,935
3,045.09
7330
40
2831
75
6a → 44,575.42

03/31/04

Cleveland Pride Profit & Loss October 2002 through September 2003

	<u>Oct '02 - Sep '03</u>
Cost of Goods Sold	
Pride's Booths	
Beer	1,912 26
Canopies	456 20
Concessions	
Pop & Water	1,412 25
Total Concessions	<u>1,412 25</u>
Ice	600 00
Total Pride's Booths	<u>4,380 71</u>
Total COGS	<u>4,380 71</u>
Gross Profit	89,506 73
Expense	
Administrative	
Development	
Board Development	100 00
Data Base Management	219 86
IAGLPC Dues	100 00
Total Development	<u>419 86</u>
Operations	
Banking Fees	19 40
Cash for Making Change	0 00
Cash over/under day of event	1,502 74
Coordinator - Festival	4,000 00
Coordinator - Parade	2,500 00
Insurance	4,260 00
Inventory Organizing	1,030 44
Office Supplies	504 30
P. O. Box Rental	38 00
Returned Checks	6 50
Secretary/Treasurer Supplies	53 59
Telephone	
Cellular	111 00
Long Distance	105 20
Pride Phone 216 371-0214	116 57
Total Telephone	<u>332 77</u>
Website	335 00
Total Operations	<u>14,582 74</u>
Total Administrative	15,002 60
Community Outreach	
Center Move	500 00
Community Organizations	22 47
Total Community Outreach	<u>522 47</u>
Entertainment	
Hospitality	18 00
Talent Fee	12,810 00
Travel/Hotel/Limo	8,104 04
Total Entertainment	<u>20,932 04</u>
Festival Expenses	
Booths	
Youths'	130 70
Total Booths	<u>130 70</u>

> 6,500

14,582.74
- 6,500 -
8,082.74 #16

03/31/04

**Cleveland Pride
Profit & Loss
October 2002 through September 2003**

	Oct '02 - Sep '03
Canopies	2,208 39
Clean-up	1,379 90
Decorations	489 66
Dumpsters	316 00
Electrician Services	2,900 00
Misc. Supplies & Expenses	577 79
Permits	
Beer	20 00
Electrical Usage	100 00
Fire	0 00
Food	0 00
Health	36 94
Total Permits	156 94
Police	2,989 00
Radios	475 00
Signs & sign supplies	960 88
Site	1,750 00
Sound Equipment Rental	4,078 92
T-shirts	
Board Shirts	357 87
Volunteers	678 07
Total T-shirts	1,035 94
Table/Chair/Canopy Rental	7,242 42
Toilets	1,570 00
Truck Rental	209 96
Vendor Supplies	413 17
Volunteer Crew Food	674 42
Total Festival Expenses	29 559 09
Parade Expenses	
Attractions	600 00
Banner for Pride	148 84
Decorations	187 74
Paint Street Stripe	153 01
Permits	
Parade	10 00
Street Obstruction	10 00
Total Permits	20 00
Prizes	100 00
Site	240 00
Total Parade Expenses	1,449 59
Pre Pride Events Expenses	
Cleveland Indians Game	605 00
Margaret Cho	513 50
Pool Tournament	14 64
Toga Party	36 59
Total Pre Pride Events Expenses	1,169 73
Pride 2002 Expense	1,300 00
Public Relations	
Advertising	
Community Groups	497 50
Early Mailing	880 91
Final Mailing	1,246 68
Newspaper Ads	6,402 12
Other Events Ads	1,540 00
Other Events Printing	150 07
Posters	1,000 00
Pride Pack	827 93
Total Advertising	12,545 21 - 15

03/31/04

**Cleveland Pride
Profit & Loss
October 2002 through September 2003**

	<u>Oct '02 - Sep '03</u>	
Goodwill		
Attendee Giveaways	1,153 13	
Corporate T-shirts	383 20	
Total Goodwill	1,536 33	
Postage		
Early Mailing	407 90	
Final Mailing	386 63	
Miscellaneous	588 15	
Posters and Cards	139 59	
Pride Pack	408 38	
Vendor Letters	0 00	
Total Postage	1,930 65	-15
Total Public Relations	16,012 19	
Return Temporary Income		
Vendor Deposits	2,320 00	
Total Return Temporary Income	2,320 00	
Uncategorized Expenses	0 00	
Undistributed	0 00	
Total Expense	88,267 71	-6b
Net Income	<u>1,239.02</u>	

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301

04/23/04

Cleveland Pride
Summary Balance Sheet
As of September 30, 2003

	<u>Sep 30, '03</u>
ASSETS	
Current Assets	
Checking/Savings	6,063 30
Total Current Assets	<u>6,063 30</u>
TOTAL ASSETS	<u><u>6,063.30</u></u>
LIABILITIES & EQUITY	
Equity	6,063 30
TOTAL LIABILITIES & EQUITY	<u><u>6,063.30</u></u>